August 2026

Ragan Petrie

Department of Economics
Texas A&M University
4228 TAMU
College Station, TX 77843-4228

Phone: (979) 845-4593
ragan.petrie@gmail.com
http://www.raganpetrie.org/

Professional Appointments

George T. & Gladys H. Abell Professorship of Liberal Arts Endowment I, College of Arts and Sciences, Texas A&M University, 2024-
Professor, Department of Economics, Texas A&M University, 2018-
Associate Head, Department of Economics, Texas A&M University, 2020-2022
Presidential Impact Fellow, Texas A&M University, 2019
Cornerstone Faculty Fellow in Liberal Arts, Texas A&M University, 2018-2022
Elton Lewis Faculty Fellowship in Liberal Arts, Texas A&M University, 2017-2024
Professorial Fellow, Melbourne Institute, University of Melbourne, 2018-2024
Principal Research Fellow, Melbourne Institute, University of Melbourne, 2017-2018
Associate Professor, Department of Economics, Texas A&M University, 2016-2018
Associate Professor, Department of Economics, George Mason University, 2009-2016
Assistant Professor, Department of Economics, Georgia State University, 2002-2009

Affiliations and Visiting Appointments

Visiting Scholar, Economics Department, Kings Business School, King's College London, Summer 2025
Fellow, CESifo Research Network, Munich, Germany, 2024-
Honorary Fellow, Melbourne Institute, University of Melbourne, 2024-
Visiting Scholar, Department of Economics, University of Konstanz, Germany, Summer 2024
Visiting Scholar, Department of Economics, University of Chicago, Fall 2021
Research Affiliate, Texas A&M Institute of Data Science, Texas A&M University, 2019-
Faculty Affiliate, Texas A&M Energy Institute, Texas A&M University, 2019-
Faculty, Economic Research Laboratory (ERL), Texas A&M University, 2016-
Visiting Scholar, Rady School of Management and Department of Economics, University of California-San Diego, Fall 2013
Visiting Scholar, Department of Economics, New York University, Spring 2013
Faculty, Interdisciplinary Center for Economic Science (ICES), George Mason University, 2009-2016
Visiting Scholar, Interdisciplinary Center for Economic Science (ICES), George Mason University, Fall 2008
Visiting Scholar, Department of Economics, University of Pittsburgh, Fall 2007
Faculty, Experimental Economics Center, Georgia State University, 2006-2009

Education

PhD, joint in Economics *and* Agricultural and Applied Economics, University of Wisconsin-Madison, 2002
M.A., Agricultural and Applied Economics, University of Wisconsin-Madison
M.P.A., Economics and Public Policy, University of Pittsburgh
B.A., French, University of Illinois

Editorial Positions

Co-Editor, *Experimental Economics* (2019-2025)
Editorial Board Member, *Experimental Economics* (2017-2019)
Associate Editor, *Journal of Behavioral and Experimental Economics* (2013-2019)
Co-Editor, *Journal of Economic Behavior and Organization* (2012-2016)
Associate Editor, *Southern Economic Journal* (2012-2017)

Publications

Castillo, Marco, Ragan Petrie and Rong Rong, "My Neighbor Next Floor: The Built Environment and Social Preferences," forthcoming, *Review of Economics and Statistics*

Castillo, Marco, John List, Ragan Petrie and Anya Samek, 2024, "Detecting Drivers of Behavior at an Early Age: Evidence from a Longitudinal Field Experiment," *Journal of Political Economy*. 132(12), 3942-3977.

Miller, Amalia, Ragan Petrie and Carmit Segal, 2024, "Effects of Workplace Competition on Work Time and Gender Inequality," *Industrial and Labor Relations Review*, 77(2), 251-272.

Castillo, Marco, Ragan Petrie and Clarence Wardell, 2023, "Barriers to Charitable Giving," *Journal of Public Economics*, 224, 104945.

List, John, Ragan Petrie and Anya Samek, 2023, "How Experiments with Children Inform Economics," *Journal of Economic Literature*, 61(2), 504-564.

Castillo, Marco, Gregory Leo and Ragan Petrie, 2020, "Room Composition Effects on Risk Taking by Gender," *Experimental Economics*, 23(3), 895-911.

Mosquera, Roberto, Mofioluwasademi Odunowo, Trent McNamara, Xiongfei Guo and Ragan Petrie, 2020, "The Economic Effects of Facebook," *Experimental Economics*, 23(2), 575-602.

Castillo, Marco and Ragan Petrie, 2020, "Bargaining in the Field," in *The Handbook of Experimental Game Theory*, Monica Capra, Rachel Croson, Mary Rigdon and Tanya Rosenblatt, eds., Edward Elgar Publishing.

Castillo, Marco, Jeffrey L. Jordan and Ragan Petrie, 2019, "Discount Rates of Children and High School Graduation" *The Economic Journal*, 129(619), 1153-1181.

Exley, Christine and Ragan Petrie, 2018, "The Impact of a Surprise Donation Ask," *Journal of Public Economics*, 158, 152-167.

Castillo, Marco, Jeffrey L. Jordan and Ragan Petrie, 2018, "Children's Rationality, Risk Attitudes, and Field Behavior," *European Economic Review*, 102, 62-81.

Castillo, Marco, David Dickinson and Ragan Petrie, 2017, "Sleepiness, Choice Consistency and Risk Preferences," *Theory and Decision*, 82(1), 41-73.

Barton, Jared, Marco Castillo and Ragan Petrie, 2016, "Negative Campaigning, Fundraising and Voter Turnout: A Field Experiment," *Journal of Economic Behavior and Organization,* 121, 99-113.

Castillo, Marco, Ragan Petrie and Clarence Wardell, 2014, "Fundraising Through Online Social Networks: A Field Experiment on Peer-to-Peer Solicitation," *Journal of Public Economics*, 114, 29-35.

Jacobson, Sarah and Ragan Petrie, 2014, "Favor Trading in Public Good Provision," *Experimental Economics*, 17, 439-60.

Barton, Jared, Marco Castillo and Ragan Petrie, 2014, "What Persuades Voters? A Field Experiment on Political Campaigning," *The Economic Journal*, 124(574), F293-F326

Castillo, Marco, Ragan Petrie, Maximo Torero and Angelino Viceisza, 2014, "Lost in the Mail: A Field Experiment on Crime," *Economic Inquiry*, 52(1), 285-303

Castillo, Marco, Ragan Petrie, Maximo Torero and Lise Vesterlund, 2013, "Gender Differences in Bargaining Outcomes: A Field Experiment on Discrimination," *Journal of Public Economics*, 99, 35-48

Castillo, Marco, Paul Ferraro, Jeffrey Jordan and Ragan Petrie, 2011, "The Today and Tomorrow of Kids: Time Preferences and Educational Outcomes of Children," *Journal of Public Economics*, 95(11-12), 1377-1385

Eckel, Catherine and Ragan Petrie, 2011, "Face Value," *American Economic Review*, 101(4), 1497-1513

Castillo, Marco and Ragan Petrie, 2010, "Discrimination in the Lab: Does Information Trump Appearance?" *Games and Economic Behavior*, 68(1), 50-59

Castillo, Marco, Ragan Petrie and Maximo Torero, 2010, "On the Preferences of Principals and Agents," *Economic Inquiry*, 48(2), 266-273

Andreoni, James, Marco Castillo and Ragan Petrie, 2009, "Revealing Preferences for Fairness in Ultimatum Bargaining," *The Korean Economic Review*, 25(1), 35-63

Jacobson, Sarah and Ragan Petrie, 2009, "Learning from Mistakes: What Do Inconsistent Choices Over Risk Tell Us?" *Journal of Risk and Uncertainty*, 38(2), 143-158

Andreoni, James and Ragan Petrie, 2008, "Beauty, Gender and Stereotypes: Evidence from Laboratory Experiments," *Journal of Economic Psychology*, 29, 73-93

Petrie, Ragan and Laura Taylor, 2007, "Estimating the Value of Water Use Permits: A Hedonic Approach Applied to Farmland in the Southeastern U.S.," *Land Economics*, 83(3), 302-318

Chavas, Jean-Paul, Ragan Petrie and Michael J. Roth, 2005, "Farm Household Production Inefficiency in the Gambia: Resource Constraints and Market Failures," *American Journal of Agricultural Economics*, 87(1), 160-179

Andreoni, James and Ragan Petrie, 2004, "Public Goods Experiments Without Confidentiality: A Glimpse Into Fund-Raising," *Journal of Public Economics*, 88(7-8), 1605-1623

Andreoni, James, Marco Castillo and Ragan Petrie, 2003, "What do Bargainers' Preferences Look Like? Experiments with a Convex Ultimatum Game," *American Economic Review*, 93(3), 672-685

Working Papers

Castillo, Marco, Sera Linardi and Ragan Petrie, "Use of Reentry Support Services and Recidivism: a Field Experiment Varying Dosage," November 2025.

Bullard, Maxwell, Marco Castillo and Ragan Petrie, "Birth Mother Search for Adoptive Parents," March 2026.

Castillo, Marco and Ragan Petrie, "Welfare effects of subsidizing generosity: evidence from a field experiment," March 2026.

Greenberg, Adam and Ragan Petrie, "Communication Architecture Affects Gender Differences in Negotiation," December 2024.

Castillo, Marco and Ragan Petrie, "Extreme Giving Commitments," February 2025.

Castillo, Marco and Ragan Petrie, "Incentivized Learning and Attention-Driven Treatment Effects: a Field Experiment on Energy Conservation," December 2023.

Cao, Andy, Marco Castillo, Ragan Petrie and Sora Youn, "Which majors have an image problem? Effects of teaching and climate on college major choice," October 2023.

Projects in Progress

Castillo, Marco, John List, Ragan Petrie and Anya Samek, "The complementarity of early childhood interventions: Evidence from the Chicago Heights Early Childhood Center (CHECC)"

Castillo, Marco, Ragan Petrie and Maximo Torero, "Causal Evidence that Perinatal Conditions Affect the Risk Preferences of Adults"

Castillo, Marco, Ragan Petrie and Anya Samek, "Time to Give: A Field Experiment on Intertemporal Charitable Giving"

Research Grants and Awards

Faculty Research Grant, Faculty of Business and Economics, University of Melbourne, "Understanding Barriers to Early Childhood Education: Victoria's 3-year-old Preschool Expansion," with Marco Castillo, 2023-2024 (PI, AUD$10,000).

Faculty Research Grant, Faculty of Business and Economics, University of Melbourne, "On the Convexity of the Marginal Propensity to Consume," with Marco Castillo, Guay Lin, and Viet Nguyen, 2023-2024 (co-PI, AUD$10,000).

The Bernard and Audre Rapoport Foundation, "Encouraging Ex-Inmates to Utilize Social Services and Measuring Its Impact on Recidivism," with Marco Castillo and Sera Linardi, 2020-2022 (co-PI, $42,075)

College of Liberal Arts Seed Grant Program, Texas A&M University, "Measurement, Theory and Policy: Studies in Child Development," with Marco Castillo, 2019-2022 (co-PI, $14,760).

Diversity Matters Seed Grant, Texas A&M University, with Marco Castillo, 2018-2021 (PI, $5,500).

Visiting Research Scholar Award, Faculty of Business and Economics, University of Melbourne, to host an in-resident research scholar at the Melbourne Institute, 2018 (PI, AUD$8,670)

College of Liberal Arts Seed Grant Program, Texas A&M University, "Encouraging Ex-Inmates to Utilize Social Services and Measuring Its Impact on Recidivism," 2017-2019 (PI, $8,000).

Science of Philanthropy Initiative (SPI) Grant, University of Chicago and Templeton Foundation, "Habit Formation and Incentives for Recurrent Donations to Charity: A Field Experiment," with Marco Castillo and Marie Claire Villeval, 2014-2015 (co-PI, $35,000).

Science of Philanthropy Initiative (SPI) Grant, University of Chicago and Templeton Foundation, "Raising Money for Charity and the Costs to Favor Trading in Networks: A Field Experiment with an On-line Giving Community," with Marco Castillo and Clarence Wardell, 2013-2014 (PI, $31,629).

National Science Foundation (NSF), Decision Risk and Management Sciences (DRMS) Program, "Doctoral Dissertation Improvement Grant: Heterogeneous Preferences and Dynamics of Cooperation in Networked Public Goods Games: A Dialogue Between Experimental and Computational Approaches," with Chenna Reddy Cotla, 2013-2015 (co-PI, $21,646).

Office of the Provost Seed Grant, George Mason University, "Urban Form and Social Interactions," 2010-2011 (PI, $10,000)

BASIS Assets and Market Access Collaborative Research Support Program (USAID) Grant, Phase II, "Contracting Out of Poverty," with Marco Castillo, Javier Escobal, Maximo Torero, 2008-2010 (PI, $368,000).

International Food Policy Research Institute (IFPRI), 2008 (PI, $15,000).

BASIS Assets and Market Access Collaborative Research Support Program (USAID) Grant, Phase I, "Contracting Out of Poverty," with Marco Castillo, Javier Escobal, Maximo Torero, 2007-2008 (PI, $237,000).

National Science Foundation (NSF), Economics Program, "Doctoral Dissertation Improvement Grant: The Girl Scout Cookie Phenomenon – An Experimental Study of Social Effects in Fundraising," with Sarah Jacobson, 2008-2009 (co-PI, $8,640).

Department of Education, Title VI Grant, awarded to the Middle East Institute at Georgia State University. Collaborative grant to be used to develop courses with Middle Eastern content across the university, with John Duffield, Michael Galchinsky, Margaret Harper, Renee Schatteman, Dona Stewart (PI), Larry Youngs, 2008-2009 ($88,233).

International Food Policy Research Institute (IFPRI), 2007 (PI, $15,000).

Inter-American Development Bank (IADB) Discrimination and Economic Outcomes Research Grant, "Ethnic and Social Barriers to Cooperation," with Marco Castillo and Maximo Torero, 2006-2007 (co-PI, $40,000).

Georgia State University Research Initiation Grant, "Prejudice and the Perpetuation of Differences: Experiments Exploring the Impact of Performance and Appearance on Sorting," 2005-2006 (PI, $9,500).

Georgia State University Advancement of Women Faculty Scholarship Mentoring Grant Pilot Project, "Trusting Appearances and Reciprocating Looks: Experiments on Gender and Race Preferences," 2005 (PI, $5,500).

Research Equipment Grant, Georgia State University, to update computers in Experimental Lab, with Susan Laury, Paul Ferraro, Laura Taylor, Ann Gillette, Sebastian Pouget, 2004 (co-PI, $46,206).

Lincoln Institute of Land Policy Dissertation Fellowship, 2001-2002 (PI, $5,000).

National Science Foundation (NSF), Economics Program, "Dissertation Improvement Grant, The Evolution of Charitable Fundraising: Theory and Experiments," with James Andreoni, 1999-2000 (co-PI, $8,500).

BASIS Competitive Grant, Land Tenure Center, University of Wisconsin, 1998-1999 (PI, $5,000).

Land Tenure Center Mini-Grant, University of Wisconsin, 1997 (PI, $5,000).

Graduate School Research Grant, University of Wisconsin, with Jean-Paul Chavas and Michael J. Roth, 1995-1996 (co-PI, $15,000).

Invited Presentations and Keynotes

4th Annual Congress of the Ecuadorian Economic Association, Universidad de Las Américas, Quito, Ecuador, May 2026
Prosocial Virtual Seminar, Leibniz Institute for Economics Research (RWI) and Wissenschaftszentrum Berlin fur Sozialforschung (WZB), May 2026
University of Illinois, Center for Business and Public Policy (CBPP), Department of Finance, Geis College of Business, Champaign-Urbana, IL, Oct 2025
Kings College London, King's Business School, London, UK, June 2025
Radboud University, Department of Economics, Nijmegen, the Netherlands, May 2025
Dusseldorf Institute for Competition Economics (DICE), Dusseldorf, Germany, May 2025
Max Planck Institute for Research on Collective Goods, Bonn, Germany, May 2025
FAIR (Centre of Excellence for Experimental Research on Fairness, Inequality and Rationality), NHH Norwegian School, Bergen, Norway, May 2025
Texas Economics of Crime Workshop (TxECW), University of Texas-Austin, Austin, TX, April 2025
University of Southern California, Department of Economics, Los Angeles, CA, October 2024
3rd Workshop on Field Experiments in Economics and Business, Technical University of Munich, Heilbronn Campus, September 2024
8th Bargaining: Experiments, Empirics, and Theory (BEET) Workshop, Maastricht University, Maastricht, the Netherlands, June 2024
University of Amsterdam, Center for Research in Experimental Economics and Political Decision Making (CREED), Amsterdam, the Netherlands, May 2024
University of Zurich, Behavioral and Experimental Seminar, May 2024
Middlebury College, Virtual Experimental Economics Seminar Series, May 2024 (virtual)
University of Queensland, Centre for Unified Behavioural and Economic Science (CUBES) Seminar Series, May 2024 (virtual)
University of Konstanz, School of Economics, Konstanz, Germany, May 2024
University of New South Wales Business School, School of Economics, Sydney, Australia, October 2023
Workshop on Educating a Better World: Economic and Behavioural Insights for Policymakers, Australian National University, Speaker and Panelist, Canberra, Australia, October 2023
2nd Workshop on Field Experiments in Economics and Business, Dusseldorf, Germany, September 2023
WZB Workshop on Recent Advances in Philanthropy, Berlin, Germany, June 2023
Behavioral Economics Design Initiative (BEDI) Inaugural Conference, Pittsburgh, PA, September 2022

Workshop on Research in Early Education, Statistical Measurement and Policy Implications, Australian National University, Speaker and Panelist, Canberra, Australia, July 2022
WZB Berlin Workshop on Recent Advances in the Economics of Philanthropy, May 2022 (virtual)
Lilly Family School of Philanthropy, IUPUI, Indianapolis, IN, March 2022
Science of Philanthropy Initiative Seminar Series, Panelist, Dec 2021 (virtual)
(**Keynote Speaker**) Economics Science Association, Global Meetings, July 2021 (virtual)
University of Maryland, Department of Agricultural Economics, AREC Seminar, March 2021 (virtual)
University of Pittsburgh, Graduate School of Public and International Affairs (GSPIA) Internal Workshop, September 2020 (virtual)
University of North Texas, Sports Psychology Graduate Student Practicum, Department of Psychology, March 2020 (virtual)
Tax and Transfer Policy Institute, Crawford School of Public Policy, The Australian National University, Canberra, Australia, October 2019
Universidad de Los Andes, Department of Economics, Bogota, Colombia, September 2019
Pennsylvania State University, Smeal College of Business, State College, PA, April 2019
Gender, Norms and Economics Workshop, Department of Economics, University of Melbourne, Melbourne, Australia, December 2018
University of Melbourne, Department of Economics, Melbourne, Australia, November 2018
Monash University, Department of Economics, Melbourne, Australia, October 2018
University of Houston, Department of Economics, Houston, TX, September 2018
Workshop on Recent Advances in the Economics of Philanthropy, WZB Berlin, Germany, June 2018
Applied Behavioral Conference (ABC), University of Sydney, Sydney, Australia, May 2018
University of Michigan, Social, Behavioral and Experimental Economics Seminar (SBEE), Ross School of Business and School of Information, Ann Arbor, MI, April 2018
Florida State University, Department of Economics, Tallahassee, FL, February 2018
Texas A&M University, Bush School of Government and Public Service, College Station, TX, January 2018
Queen's University, Smith School of Business, Kingston, Ontario, Canada, September 2017
(**Keynote Speaker**) Science of Philanthropy Initiative (SPI) Conference, University of Chicago, Chicago, IL, September 2017.
Social Dilemma Workshop, University of Massachusetts-Amherst, Amherst, MA, June 2017
Workshop on Recent Advances in the Economics of Philanthropy, WZB Berlin, Germany, May 2017
WZB Berlin, Berlin Behavioral Economics Colloquium and Seminar, Berlin, Germany, May 2017
2nd LABEL-IEPR Conference on Understanding Cognition and Decision Making by Children, University of Southern California, Los Angeles, CA, May 2017
University of California – San Diego, Rady School of Management, San Diego, CA, April 2017.
University of Texas – Dallas, Jindal School of Management, Richardson, TX, February 2017
Texas A&M University, Department of Agricultural Economics, College Station, TX, January 2017
Monash University, Department of Economics, Melbourne, Australia, October 2016
University of Melbourne, Department of Economics, Melbourne, Australia, October 2016
New York University, Department of Economics, New York, NY, October 2016
Wesleyan University, Department of Economics, Middletown, CT, October 2016

(**Keynote Speaker**) XII Simposio Nacional de Microeconomia, Universidad Externado de Colombia and Universidad Nacional, Bogota, Colombia, August 2016
LABEL-IEPR Conference on Understanding Cognition and Decision Making by Children, University of Southern California, Los Angeles, CA, April 2016
James Madison University, Department of Economics, Harrisonburg, VA, April 2016
2nd ESI Theory/Experiments Workshop, The Economics of Cooperation, Economics Science Institute (ESI), Chapman University, Orange, CA, April 2016
University of Virginia, Department of Economics, Charlottesville, VA, April 2016
University of Southern California, Center for Economic and Social Research (CESR), Los Angeles, CA, February 2016.
Workshop on Education and the Development of Preferences and Attitudes in Children/Adolescents, Institute for Social and Economic Research (ISER), hosted by University of Essex, Colchester, U.K., February 2016.
Ohio State University, Department of Economics, Columbus, OH, October 2015
Workshop on Conflict and Cooperation, hosted by Texas A&M University, in College Station, TX, October 2015
Workshop on Experimental Economics and Entrepreneurship, hosted by Florida State University, in Tampa, FL, October 2015
Stanford Institute for Theoretical Economics (SITE), Experimental Economics Segment, Palo Alto, CA, August 2015
Crowdsourcing and Online Behavioral Experiments (COBE) Workshop, Portland, OR, June 2015
Social Dilemma Workshop, Brown University, Providence, RI, May 2015
McMaster University, Department of Economics, Hamilton, Ontario, April 2015
Texas A&M University, Department of Economics, College Station, TX, April 2015
A Workshop Honoring of John List and Lise Vesterlund, Andrew Young School of Policy Studies, Georgia State University, Atlanta, GA, November 2014
University of Alaska, Department of Economics, Anchorage, AK, September 2014
NGO Non-Profits, Government and Organizations Conference (CAGE), Warwick University, Coventry, UK, June 2014
Charitable Giving: Theory and Evidence Workshop, Duke University, Durham, NC, April 2014
University of Michigan, School of Information, Ann Arbor, MI, April 2014
Stanford University, Department of Economics, Palo Alto, CA, April 2014
Erasmus University, School of Economics, Rotterdam, the Netherlands, March 2014
University of Amsterdam, Center for Research in Experimental Economics and Political Decision Making (CREED), Amsterdam, the Netherlands, March 2014
University of California-San Diego, Department of Economics, San Diego, CA, November 2013
BRITE Lab and Science of Philanthropy Institute (SPI) Seminar, University of Wisconsin-Madison, Madison, WI, October 2013
Workshop on Behavioral Public Economics, Vienna University of Economics and Business, Vienna, Austria, September 2013
Stanford Institute for Theoretical Economics (SITE), Experimental Economics segment, Palo Alto, CA, August 2013
University of Lyon, Groupe d'Analyse et de Theorie Economique (GATE), Lyon, France, July 2013
University of Innsbruck, Department of Economics, Innsbruck, Austria, July 2013
New York University, Department of Economics, New York, NY, March 2013
Social Dilemma Workshop, California Institute of Technology, Pasadena, CA, February 2013

Workshop on Conflict Experiments, University of Rennes, Rennes, France, May 2012
Experiments for Export Conference, ExCEN, Georgia State University, Atlanta, GA, April 2012
University of Arizona, Department of Economics, Tucson, AZ, April 2012
NYU CESS Experimental Political Science Conference, New York University, New York, NY, March 2012
Williams College, Department of Economics, Williamstown, MA, September 2011
Stanford Institute for Theoretical Economics (SITE), Experimental Economics segment, Palo Alto, CA, September 2011
University of Maryland, Department of Economics, College Park, MD, April 2011.
Iowa State University, Department of Economics, Ames, IA, March 2011
New York University, Department of Economics, New York NY, April 2010
George Mason University, Department of Economics, Fairfax, VA, February 2009.
McGill University, Department of Economics, Montreal, Canada, January 2009.
Concordia University, Department of Economics, Montreal, Canada, January 2009.
Copenhagen Business School, Department of Economics, Copenhagen, Denmark, January 2009.
The World Bank, Washington, DC, December 2008.
George Mason University, Interdisciplinary Center for Economic Science (ICES), Arlington, VA, November 2008.
McGill University, Department of Economics, Workshop in Economics Experiments in Developing Countries, Montreal, Quebec, Canada, October 2008.
Virginia Commonwealth University, Department of Economics, Richmond, VA, September 2008.
BASIS Annual Management Meeting, Managua, Nicaragua, August 2008.
Georgia Institute of Technology, Department of Economics, Atlanta, GA, March 2008.
University of Pittsburgh, Department of Economics, Pittsburgh, PA, November 2007.
Harvard University, Gender and Negotiation Conference, Kennedy School of Government, Cambridge, MA, Nov 2007.
Texas A&M University, Department of Economics, College Station, TX, April 2007.
Inter-American Development Bank Workshop on Discrimination and Economic Outcomes, Mexico City, Mexico, October 2006.
Middlebury College, Department of Economics, Middlebury, VT, April 2005
Emory University, Environmental Studies Seminar Series, Atlanta, GA, October 2004.
Virginia Tech University, Department of Economics, Blacksburg, VA, February 2004.
National Science Foundation (NSF) Workshop on Classroom Experiments, Tucson, AZ, May 2003.
University of Illinois, Center for African Studies Seminar Series, Urbana, IL, April 2002.
Georgia State University, Department of Economics, Atlanta, GA, January 2002.
Simon Fraser University, Department of Economics, Vancouver, British Columbia, January 2002.
BASIS CRSP Southern Africa Synthesis Workshop on Land and Water, South Africa, July 2001.

Conference Presentations

Science of Philanthropy Initiative (SPI) Conference, Lilly Family School of Philanthropy, IUPUI, Indianapolis, IN, September 2026
Advances in Field Experiments (AFE) Conference, University of Chicago, Chicago, IL, September 2026
Allied Social Science Association (ASSA) Meetings, Philadelphia, PA, January 2026

Science of Philanthropy Initiative (SPI) Conference, University of Chicago, Chicago, IL, September 2025
Behavioral and Experimental Economists in the U.K. Conference, Sheffield, UK, June 2025
Advances in Field Experiments (AFE) Conference, London School of Economics, London, UK, September 2024
Allied Social Science Association (ASSA) Meetings, San Antonio, TX, January 2024
Science of Philanthropy Initiative (SPI) Conference, University of Chicago, Chicago, IL, September 2023
Advances in Field Experiments (AFE) Conference, University of Chicago, Chicago, IL, September 2023
International Institute of Public Finance (IIPF) Annual Congress, Logan, UT, August 2023
Eastern Economics Association (EEA) Meetings, New York City, NY, February 2023
Allied Social Science Association (ASSA) Meetings, New Orleans, LA, January 2023
Economic Science Association (ESA) North American Meetings, Santa Barbara, CA, November 2022
Science of Philanthropy Initiative (SPI) Conference, Lilly Family School of Philanthropy, IUPUI, Indianapolis, IN, September 2022
Advances in Field Experiments (AFE) Conference, University of Chicago, Chicago, IL, June 2022
Allied Social Science Association (ASSA) Meetings, January 2022 (virtual)
Economic Science Association (ESA) Global Meetings, September 2020 (virtual)
Allied Social Science Association (ASSA) Meetings, San Diego, CA, January 2020
Southern Economics Association (SEA) Meetings, Fort Lauderdale, FL, November 2019
Economic Science Association (ESA) Conference, Los Angeles, CA, October 2019
Advances in Field Experiments (AFE) Conference, University of Chicago, Chicago, IL, September 2019
Evidence in Governance and Politics (EGAP) 25 Conference, George Washington University, Washington, DC, February 2019
Allied Social Science Association (ASSA) Meetings, Atlanta, GA, January 2019
Outlook Conference on Australia's Economic and Social Future, Melbourne Institute and The Australian, Melbourne, Australia, October 2018
Science of Philanthropy Initiative (SPI) Conference, Lilly School of Philanthropy, IUPUI, Indianapolis, IN, September 2018
Economic Science Association (ESA) World Meetings, Berlin, Germany, June 2018
Texas Experimental Association Symposium (TExAS) Conference, San Antonio, TX, March 2018
Allied Social Science Association (ASSA) Meetings, Philadelphia, PA, January 2018
Asian and Australasian Society of Labour Economics (AASLE) Conference, Canberra, Australia, December 2017
Southern Economics Association (SEA) Meetings, Tampa, FL, November 2017
Evidence in Governance and Politics (EGAP) 19 Conference, Science Po, Paris, France, March 2017
Allied Social Science Association (ASSA) Meetings, Chicago, IL, January 2017
Southern Economics Association (SEA) Meetings, Washington, DC, November 2016
Advances in Field Experiments (AFE) Conference, University of Chicago, Chicago, IL, September 2016
4th Antigua Experimental Economics Conference, Antigua, Guatemala, February 2016
Allied Social Science Association (ASSA) Meetings, San Francisco, CA, January 2016

Southern Economics Association (SEA) Meetings, New Orleans, LA, November 2015
Science of Philanthropy Initiative (SPI) Annual Conference, University of Chicago Booth School of Business, Chicago, IL, September 2015
Allied Social Science Association (ASSA) Meetings, Boston, MA, January 2015.
Southern Economics Association (SEA) Meetings, Atlanta, GA, November 2014.
Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) Conference, Denver, CO, November 2014
Science of Philanthropy Initiative (SPI) Annual Conference, University of Chicago Booth School of Business, Chicago, IL, November 2014
Economic Science Association (ESA) North American Meetings, Fort Lauderdale, FL, October 2014
Society for the Advancement of Behavioral Economics (SABE) Annual Conference, Lake Tahoe, CA, July 2014
Foundations of Utility and Risk (FUR) Conference, Rotterdam, the Netherlands, July 2014
French Economics Association (AFSE) Annual Meetings, Lyon, France, June 2014
Science of Philanthropy Initiative (SPI) Annual Conference, University of Chicago Booth School of Business, Chicago, IL, October 2013
Economic Science Association (ESA) World Meetings, Zurich, Switzerland, July 2013
French Experimental Economics Association (ASFEE) Conference, Montpellier, France, May 2012
Economic Science Association (ESA) Meetings, Tucson, AZ, November 2011
Economic Science Association (ESA) Meetings, Tucson, AZ, November 2010
MOVE Gender Conference, Barcelona, Spain, September 2010
Southern Economics Association (SEA) Meetings, San Antonio, TX, November 2009
Economic Science Association (ESA) Meetings, Tucson, AZ, November 2009.
International Economic Science Association (ESA) Meetings, Arlington, VA, June 2009.
Economic Science Association (ESA) Meetings, Tucson, AZ, November 2008.
Allied Social Science Association (ASSA) Meetings, New Orleans, LA, January 2008.
Economic Science Association (ESA) Meetings, Tucson, AZ, October 2007.
Latin American & Caribbean Economic Association (LACEA) Meetings, Bogota, Colombia, Oct 2007.
Southern Economic Association (SEA) Meetings, Charleston, SC, November 2006.
Economic Science Association (ESA) Meetings, Tucson, AZ, September 2006.
Economic Science Association (ESA) World Meetings, Atlanta, GA, June 2006.
Southern Economics Association (SEA) Meetings, Washington, DC, November 2005
Southern Economics Association (SEA) Meetings, New Orleans, LA, November 2004
Economic Science Association (ESA) Meetings, Tucson, AZ, November 2004.
Allied Social Science Association (ASSA) Meetings, San Diego, CA, January 2004.
Southern Economic Association (SEA) Meetings, San Antonio, TX, November 2003.
Economic Science Association (ESA) World Meetings, Pittsburgh, PA, June 2003.
Allied Social Science Association (ASSA) Meetings, New Orleans, LA, January 2001.
Economic Science Association (ESA) Meetings, Tucson, AZ, September 2000.
American Agricultural Economics Association (AAEA) Meetings, Toronto, Ontario, July 1997.

Policy Presentations and Panels

2025: June, Behavioral and Experimental Economists in the U.K. Conference, Sheffield, UK, Panel Discussion, "Roundtable on Pre-registration and Power Analysis," panelist.

2024: September, Advances in Field Experiments (AFE) Conference, London School of Economics, Panel Discussion, "Generation Next: The Next Generation of Field Experimentalists and Experiments with Children," panelist.

January, Allied Social Science Association (ASSA) Meeting, San Antonio, TX, Panel Discussion, "Producing Replicable Experimental Research," panelist.

2023: September, Advances in Field Experiments Conference, University of Chicago, Chicago, IL, Panel Discussion, "Avenues for Experiments within the Economics of Charity," presenter and panelist.

October, Workshop on Educating a Better World: Economic and Behavioural Insights for Policymakers, Australian National University, Canberra, Australia, "Using administrative and experimental data to evaluate and inform education policy," presenter and panelist.

2022: September, Science of Philanthropy Initiative Conference, IUPUI, Indianapolis, IN, Panel Discussion, "Data Assets and Data Gaps: Reviewing the Field," panelist.

July, Society for the Advancement of Economic Theory (SAET) Conference, Australian National University, Canberra, Australia, "Workshop on Research in Early Education, Statistical Measurement and Policy Implications," presenter and panelist

2021: December, Science of Philanthropy Initiative Seminar Series (virtual), Panel Discussion, "Social Image and Giving," presenter and panelist.

2020: September, Melbourne Institute Virtual Colloquium, University of Melbourne (virtual), "Taking the Pulse of the Nation: The Effect of COVID-19 on the economics and health of Australians," presenter and panelist.

2019: November, Southern Economics Association (SEA) Annual Meetings, Ft Lauderdale, FL
"Departmental Chairs Offer Advice on Getting Appointed, Promoted and Tenured," joint CSWEP/CSMGEP professional development panel.
"Advice for Job Seekers and Managing an Early Career," CSWEP professional development panel.

2018: November, Southern Economics Association (SEA) Annual Meetings, Washington, DC
"Meet the Editors: Advice from the Gatekeepers," joint CSWEP/CSMGEP professional development panel.
"Advice for Job Seekers and Managing an Early Career," CSWEP professional development panel.

2017: November, Southern Economics Association (SEA) Annual Meetings, Tampa, FL
"Women and Minorities in the Economics Profession - Status, Perspectives and Interventions," joint CSWEP/CSMGEP panel.
"Advice for Job Seekers and Managing an Early Career," CSWEP professional development panel.
"Talking to the Media," CSWEP professional development panel.

September: "Forum on Evidence from Charitable Giving Field Experiments," Invited Panelist, Forefront and the Coleman Foundation, Chicago, IL.

2016: November, Southern Economics Association (SEA) Annual Meetings, Washington, DC
"Status of Women and Minorities in the Economics Profession," joint CSWEP/CSMGEP panel

"Advice for Job Seekers and Managing an Early Career," CSWEP professional development panel
"Advice for Navigating an Academic Career," CSWEP professional development panel

2015: November, Southern Economics Association (SEA) Annual Meetings, New Orleans, LA
"Status of Women and Minorities in the Economics Profession," joint CSWEP/CSMGEP panel
"Advice for Job Seekers and Managing an Early Career," CSWEP professional development panel

2014: November, Southern Economics Association (SEA) Annual Meetings, Atlanta, GA
"Status of Women and Minorities in the Economics Profession," joint CSWEP/CSMGEP panel
"Research Publishing Challenges and Strategies," CSWEP professional development panel

Articles, Policy Briefs and Newsletters (and associated media coverage)

"2026 Church Giving Trends: How the Economy Will Impact Religious Giving," in *Givelify*, February 2026.

"Ongoing work from home negotiation converges (somewhat)," in *Melbourne Institute Taking the Pulse of the Nation Report*, July 2023, covered in Australian Financial Review (pdf), ABC Radio Interview (The Money).

"New study finds Australia's preschool expansion 'has not better prepared' kids for school," in *The Conversation*, November 15, 2022, covered on 2ser Radio interview (The Daily), ABC National Radio interview (Digital Drive).

"How much evidence is in Australia's evidence-based policy? The case of expanding early childhood education," *Melbourne Institute Compendium 2022, Economic & Social Policy: Towards Evidence-Based Policy Solutions*, chpt 9, November 2022.

"Workers and employers disagree on working from home, especially female workers," *Melbourne Institute Taking the Pulse of the Nation Report*, July 2022, covered in Australian Financial Review (pdf), The Conversation, The Age, ABC Radio Interview (The Money)

"Workers prefer a balance of home and office, but many employers have different expectations," *Melbourne Institute Taking the Pulse of the Nation Report*, February 2022, covered in Australian Financial Review.

"How can we protect our children against COVID-19?," *Melbourne Institute Research Insights*, No 12/21, September 2021, media release, covered in Australian Financial Review (pdf).

"Adopting Mitigation Strategies: A Marathon Not a Sprint," in *Coping with COVID-19: Rethinking Australia*, Melbourne Institute, December 2020, media release, full report.

"How does your view of government affect your willingness to be vaccinated against COVID-19?" *Melbourne Institute Research Insights*, No 29/20, October 2020, media release,

"Is there a clear pathway out of the pandemic? Australians disagree," *Melbourne Institute Research Insights*, No 22/20, August 2020, media release, covered in Australian Financial Review (pdf) and The Conversation.

"How are Australians returning to the new normal, and staying safe, as restrictions ease during the COVID-19 pandemic?" *Melbourne Institute Research Insights*, No 16/20, June 2020, media release.

"Is the collective action of social distancing the new normal?" *Melbourne Institute Research Insights*, No 9/20, May 2020, media release.
"Helping 'impatient' students stay in school," *Pursuit*, June 5, 2019
"Working with a Research Group and Co-Authors," CSWEP Newsletter, Issue 3, 2017, co-editor: Ragan Petrie
"Ethical Issues in Economics Research, Part II," CSWEP Newsletter, Issue 3, 2015, co-editors: Amalia Miller and Ragan Petrie
"Ethical Issues in Economics Research, Part I," CSWEP Newsletter, Issue 2, 2015, co-editors: Amalia Miller and Ragan Petrie

Media Coverage

Associated Press, "Giving Tuesday raises $3.1B for charities in tough economy," December 1, 2022
Tampa Bay Times, "Salvation Army adapts to keep holiday kettles full during pandemic," November 27, 2020.
The Chronicle of Philanthropy, "Surprise! More People Give if They Don't See the Pitch Coming," July 31, 2018.
The Wall Street Journal, "How Charities Can Get More Out of Donors. What the Latest Research Says about Getting People to Give," December 15, 2014.
The Chronicle of Philanthropy, "Charities Like Facebook for Rallying Support but Not Much for Fundraising," July 13, 2014.
Men's Health Magazine, April 2009.
New Zealand Radio, live interview on beauty and stereotypes, August 28, 2007.
British Broadcasting Center (BBC) Radio, live interview with Simon Jack on beauty and stereotypes, August 13, 2007.
The Independent (UK), "Beautiful People Earn 12% More Than Ugly Bettys," August 13, 2007.
The Daily Mail (UK), "Beautiful People Earn More Than Their Ugly Workmates, Says Study," August 12, 2007.
New York Times, "Economic Scene: Beauty and the Fattened Wallet," column by Hal Varian, April 6, 2006.

Book Reviews and Reports

Book review of J. Henrich, R. Boyd, S. Bowles, C. Camerer, E. Fehr and H. Gintis, 2004, *Foundations of Human Sociality: Economic Experiments and Ethnographic Evidence from Fifteen Small-Scale Societies*, Oxford University Press, New York, NY, in *Journal of Socio-Economics*, 2008, 37(2), 889-891

Petrie, Ragan, Michael J. Roth and Kizito Mazvimavi, 2003, "Seeking Women Land Owners and Ownership in Zimbabwe: Case Studies of Women's Access to Land and Land Use," in *Delivering Land and Securing Rural Livelihoods: Post-Independence Land Reform and Resettlement in Zimbabwe*, Michael Roth and Francis Gonese, eds., Centre for Applied Social Sciences, University of Zimbabwe and the Land Tenure Center, University of Wisconsin – Madison, 141-157

Petrie, Ragan, 2002, "Rwanda Credit Unions Member and Non-Member Survey 2002." *World Council of Credit Unions Research Monograph Series* No. 20

Petrie, Ragan, 2000, "Lost in the Shuffle? Women and Land Reform in KwaZulu-Natal, South Africa," a Report on Gender and Land Reform, for Broadening Access to Land Markets in Southern Africa, Southern African Regional Program

Referee - Journals

American Economic Review, Econometrica, Journal of Economic Literature, Journal of Political Economy, Quarterly Journal of Economics, Journal of Political Economy-Microeconomics, Agricultural Economics, AEJ: Economic Policy, AEJ: Applied, American Journal of Agricultural Economics, Atlantic Economic Journal, B.E. Journal of Economic Analysis and Policy, Bulletin of Economic Research, Economic Inquiry, The Economic Journal, Economic Letters, Economic Theory, Environment and Development Economics, European Economic Review, Experimental Economics, Feminist Economics, Games and Economic Behavior, International Economic Review, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Education, Journal of Economic Psychology, Journal of the European Economic Association, Journal of Labor Economics, Journal of Managerial and Decision Economics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Regional Science, Journal of Risk and Uncertainty, Judgment and Decision Making, Labour Economics, Land Economics, Management Science, National Tax Journal, Nature and Human Behavior, Nonprofit and Voluntary Sector Quarterly, Oxford Economic Papers, Political Research Quarterly, Public Choice, Rationality and Society, Resource and Energy Economics, Review of Behavioral Economics, Review of Economics of the Household, Review of Economics and Statistics, Scandinavian Journal of Economics, Southern Economic Journal

Reviewer – Funding Agencies

Danish Research Council (DRC), Denmark
Dutch Research Council (NWO), The Netherlands
International Foundation for Research in Experimental Economics (IFREE), United States
Israel Science Foundation (ISF), Israel
National Science Foundation (NSF), United States
Social Science and Humanities Research Council (SSHRC), Canada
Swiss National Science Foundation (SNSF), Switzerland

Professional Activities and Service

National

Committee on the Status of Women in the Economics Profession (CSWEP), American Economic Association (AEA), Board Member and Southern Regional Representative, 2014-2019.
Evidence in Governance and Politics (EGAP), Member, 2016-
Crowdsourcing and Online Behavioral Experiments (COBE), Program Committee Member, for 2016 Workshop

Generosity for Life Initiative, Indiana University Lilly Family School of Philanthropy, Advisory Board Member, Request for Proposals, funded by the John Templeton Foundation, 2015

National Science Foundation (NSF), Decision, Risk and Management Sciences Division (DRMS), Review Panel member, 2013-2015

Committee on the Status of Women in the Economics Profession (CSWEP), American Economic Association (AEA), CeMENT Mentoring Workshop, Mentor, ASSA Meetings, Chicago, IL, January 2012

Economic Science Association (ESA), Executive Committee Member, 2008-2010

University, College and Department

Texas A&M University

PhD Placement Committee, Department of Economics, Chair, 2025-27

Economics Department Head Search Committee, College of Arts and Sciences, Chair, 2024-25

Undergraduate Instruction Committee, Department of Economics, Member, 2024-25

PhD Admissions Committee, Department of Economics, Chair, 2023-24

Academic Program Review Committee, Department of Economics, Member, 2022-2023

PhD Admissions Committee, Department of Economics, Member, 2022-2023, 2024-25

Executive Committee, Department of Economics, Member (ex officio), 2020-2022

Women in Economics Student Organization (undergraduate), Department of Economics, Faculty Advisor, 2018-2019, 2020-2022

Economics Undergraduate Research Opportunity Program (EUROP), Department of Economics, Faculty Advisor, 2017-2018

Public, Labor and Industrial Organization Field Exam Committee, Department of Economics, Member, 2017-

Behavioral/Experimental Economics Field Exam Committee, Department of Economics, Member, 2016-

Mentor for first-year PhD students, Department of Economics, 2016-

Climate and Inclusion Committee, College of Liberal Arts, Member, 2016-2020

Climate and Inclusion Committee, Department of Economics, Chair, 2016-2020

Tenure and Promotion Committee, Department of Economics, Member, 2016-

Melbourne Institute, University of Melbourne

Development and Steering Committee, *Taking the Pulse of the Nation* survey, Member, 2020-2023

Public Economics research group, Program Coordinator, 2018-2023

Executive Committee, Member, 2018-2020

George Mason University

Faculty Study Leave Committee, College of Humanities and Social Science, Member, 2015-2016

Experimental Economics Field Exam Committee, Department of Economics, Member, 2009-2016

Faculty Search Committee, Department of Economics, Member, 2010, 2014.

Committee to Reappoint the Chair of the Economics Department, Member, 2012

Georgia State University

Graduate Committee, Department of Economics, Member, 2003-2009
Graduate Microeconomic Theory Comprehensive Exam Committee, Department of Economics, Member, 2004-2009
Experimental Economics Field Exam Committee, Department of Economics, Member, 2007-2009
Faculty Affairs Committee, Andrew Young School of Policy Studies, Member, 2004-2006, 2008-2009

Student Advising (*chair/co-chair)

2028: Naveen Hari (Texas A&M PhD)
Kristoph Naggert (Texas A&M PhD)
Debjit Ghatak (Texas A&M PhD, Marketing)
2026: Maxwell Bullard* (Texas A&M PhD), Assistant Professor, Texas Christian University
2025: Tian Liu (Texas A&M PhD), Post-doc, Stanford University
2024: Sora Youn (Texas A&M PhD), Researcher, Korea Information Society Development Institute, Korea
Jinliang Liu (Texas A&M PhD), Assistant Professor, Shandong University, China
2023: Natalia Valdez Gonzalez (Texas A&M PhD, Ag Econ), Postdoctoral Researcher, Economics, Universitat de Barcelona, Spain
2022: Hedieh Tajali (Texas A&M PhD), Early Career Researcher in Economics (Postdoc), University of Edinburgh, Edinburgh, Scotland
Jennifer Kee (Texas A&M PhD, Ag Econ), Research Agricultural Economist, Economic Research Service, United States Department of Agriculture
2021: Peilu Zhang (Texas A&M PhD, Ag Econ), Postdoctoral Associate, Center for Veterinary Business and Entrepreneurship (CVBE), Cornell University
2020: Manuel Hoffmann* (Texas A&M PhD), Post-doc, Heidelberg Institute of Global Health, University of Heidelberg and Stanford University
Mofioluwasademi Odunowo (Texas A&M PhD), Citibank
Raisa Sara (Texas A&M PhD), Asst Professor, Sam Houston University
Piruz Saboury (Texas A&M PhD), Clinical Asst Professor, University of Houston
Trent McNamara (Texas A&M PhD), Asst Professor, Abilene Christian University
2019: Mackenzie Alston (Texas A&M PhD), Asst Professor, Florida State University
Roberto Mosquera Moyano (Texas A&M PhD), Asst Professor, Universidad de las Americas
2017: Ryan Richards (GMU PhD, Environmental Studies), Senior Analyst, Center for American Progress
2016: Chenna Reddy Cotla* (GMU PhD, Computational Social Science), Senior Researcher, American Institutes for Research
2015: Ahrash Dianat (GMU PhD), Asst Professor, University of Essex, UK
2014: Urmimala Sen (GSU PhD), Post-doc, SUNY-Stonybrook
2012: Jared Barton* (GMU PhD), Assoc Professor, California State University-Channel Islands
Xiaofei Pan (GMU PhD), Asst Professor, Bryant University
2010: Sarah Jacobson* (GSU PhD), Assoc Professor, Williams College

Monica Ospina* (GSU PhD), Asst Professor, Universidad EAFIT, Medellin, Colombia
Daniel Hall (GSU PhD), Assoc Professor, High Point University

2009: Solomon Tesfu (GSU PhD), Assoc Professor, Mount St Mary's University

2008: Ignacio Navarro (GSU-Georgia Tech PhD), Asst Professor, Cal State University Monterey Bay

2007: Angelino Visceiza (GSU PhD), Assoc Professor, Spelman College
Nikola Tasic (GSU PhD), Governance Monitoring Association

2006: Abdu Muwonge (GSU PhD), World Bank
Xinye Zheng (GSU PhD), Renmin University, Beijing, China
Hanji Wu (GSU PhD)
Michael Tasto (GSU PhD), Professor, Southern New Hampshire University
Velma Zahirovic-Herbert (GSU PhD), Assoc Professor, University of Georgia

Teaching Experience

Texas A&M University

Work, Family and Public Policy (undergraduate)
Behavioral and Experimental Economics (undergraduate)
Field Experiments (graduate)

George Mason University

Intermediate Microeconomics (undergraduate)
Experimental Economics I (graduate)
Workshop in Experimental Economics (graduate)
Economic Systems Design II (undergraduate/graduate)

Georgia State University

Economics of Development (graduate)
Optimization and Partial Equilibrium Analysis (graduate)
Principles of Microeconomics (undergraduate)

Languages

English, French, Spanish (intermediate)